

TBIF NEWS

Training in Business Planning & Management

Newsletter 8



Key Achievements:

Capacity Building

3 TBIF members attended a study tour of the Kenya Country Business Incubators.

Consulting

Around 23 new clients received consultancy services on how to start a business.

Incubator Tenants

Some graduates of the Business Plan training course have expressed interest in joining the Incubator as tenants. In fact 3 of the 6 tenants in the TBIF Incubator are graduates of the BP Course.

Training activities

TBIF in collaboration with CAPMER, trained 40 finalists of the National Business Plan Competition on business plan development on behalf of the Rwanda Private Sector Federation. Currently, a French session group of 17 trainees have completed their

Innovation... Training... Execution... Results

Training:

Individuals aspiring to be successful business leaders may at times find that their efforts are undermined despite their best efforts. This is due to the fact that the individual lacks the motivation to overcome his obstacles. A proper and suitable training in business planning and management skills often helps one to overcome barriers. This is why, in addition to consultancy, mentoring and Incubation, TBIF conducts short course trainings in Business Plan development for start up entrepreneurs. Until November 2006, the number of Business Plan training course graduates are 103 individuals with private business development ambitions. TBIF has an Entrepreneurship Training Centre comprised of a training room and a computer Lab with twenty PCs. The Lab is used for training business people in computer skills and applications of various business related software. A member of the TBIF staff is available on a full time basis to assist lab users on computer knowledge skills. This way, TBIF is starting to stimulate new innovative and/or IT business developments in Rwanda. *(Attached is the graphical presentation of TBIF training achievements).*

Consulting:

During the period Nov 2005 to November 2006, 231 persons came to the TBIF for information with the main question: "How to start up a business". Some of these persons were sent to the TBIF training courses and others with more developed plans were informed by verbal counseling and information sheets. 45 potential candidates were taken into serious consultancy, whereby in-depth advice was provided regarding all matters of Business Plan development. 11 business plans were funded and the businesses are operational. 9 business plans are in the pipeline. *(Attached also is the graphical presentation of TBIF consulting activities)*

Note of the Editors

Dear Reader,

In this edition we bring to you achievements on the training front as one of the major Business Development Services.

TBIF Team.

Reactions to: tbif@kist.ac.rw



It is our pleasure to inform you that there was change in the TBIF Management. Mr. Rajeev Aggarwal is the new TBIF Manager, replacing Mrs. Rebecca Ruzibuka



TBIF Technology and Business Incubation Facility

BP Course Graduation Ceremony